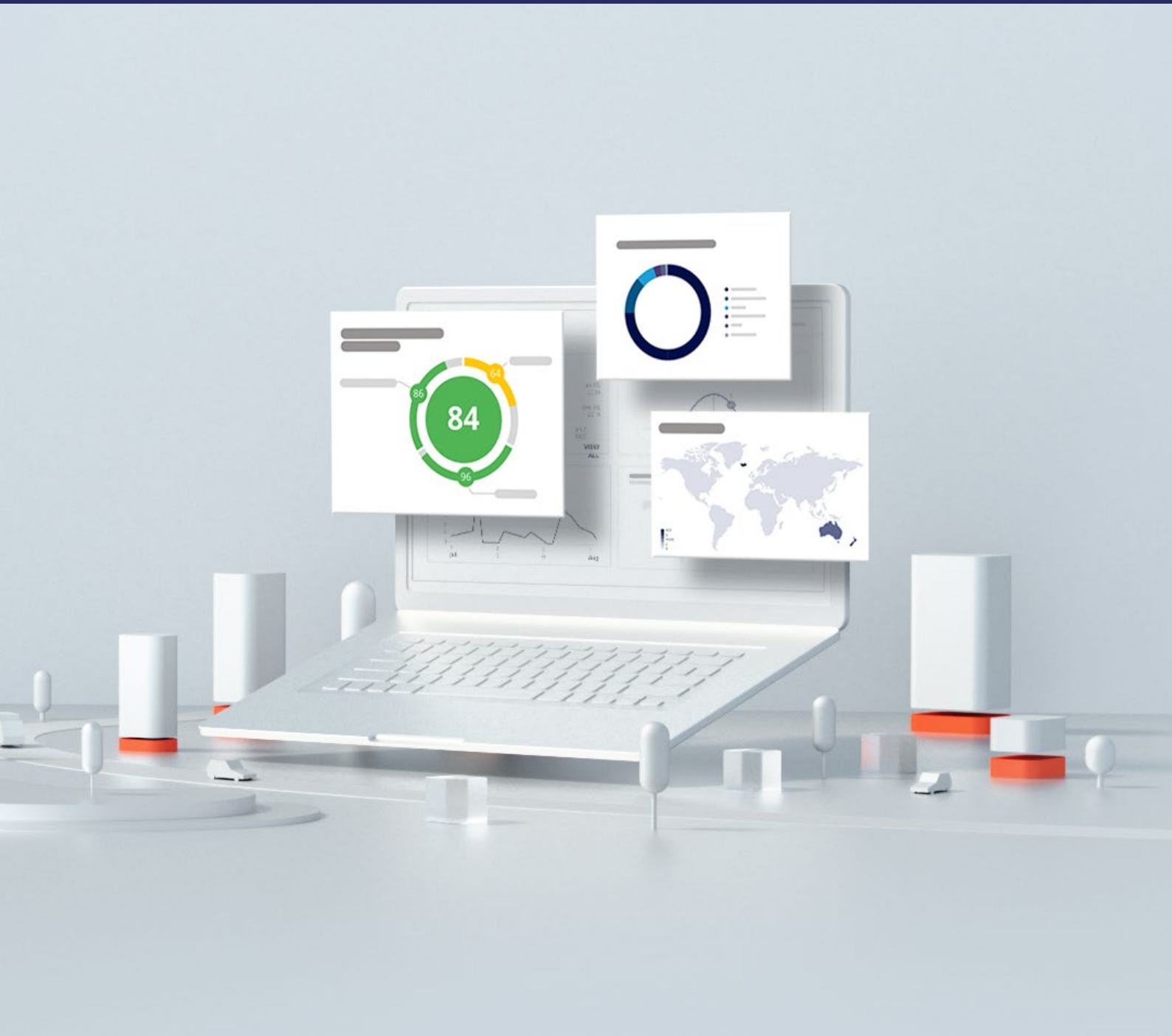


Panorays' Cyber Posture Ratings for MSSP Customers



Why Now is the Time for Cybersecurity Management

The recent massive security breaches at IT management company SolarWinds and cybersecurity firm FireEye have focused the world's attention on the devastating consequences of cyberattacks. In fact, there has never been a more critical time for companies to implement robust cybersecurity programs. In doing so, companies can gain visibility into their attack surface and mitigate any vulnerabilities and threats that may exist.

One of the use cases for Panorays is to enable organizations to rapidly receive a complete view of their cybersecurity posture and receive live updates through continuous monitoring.

The Offering

Panorays provides your customers with a full assessment of their cyber posture, along with continuous monitoring and live alerts about any changes. The platform offers MSSPs:



Ease of Onboarding

You can enroll your customers with the click of a button on one screen.



Powerful Multi-Tenancy

You can easily manage all of your customers in one place.



Scalability and Growth

Your company can scale through growth with a solid ROI.



Simplicity

Panorays is a SaaS-based platform, with no installation needed.

The Value to Your Customers



Asset Discovery

Panorays identifies your customers' publicly accessible assets to discover their entire attack surface, including domains, subdomains and IP addresses.



Risk Assessment

Panorays performs an attack surface assessment for each customer, generating a cyber posture rating of 0–100. Data is analyzed from more than 1,000 public sources, as well as from Panorays' own proprietary research.



Continuous Monitoring

Your customers can rest assured that security assessments are always current, because Panorays provides live alerts about any changes to cyber posture.



Unique Features

Panorays offers distinct features such as third- and fourth-party discovery, the human factor and dark web insights — all accessible through our intuitive platform.



Mitigation

Panorays uncovers cyber gaps, prioritizes them and offers clear and actionable information about how to close them.

The Value to You



Differentiation

Provide your customers with Panorays' unique approach to cybersecurity, which distinguishes your business and stands out from other players.



Revenue Stream

Increase your profits by providing cybersecurity management to your customers while leveraging discounts exclusively for MSSPs.



Resources

Explore our valuable sales and marketing collateral to help you effectively sell Panorays products to your customers.



The Panorays Platform

Panorays quickly and easily automates third-party security risk evaluation and management — handling the whole process from inherent to residual risk, remediation and ongoing monitoring.

Unlike other solution providers, Panorays combines automated, dynamic security questionnaires with external attack surface evaluations and business context to provide organizations with a rapid, accurate thumbs-up-or-down view of supplier cyber risk. It is the only such platform that automates, accelerates and scales customers' third-party security evaluation and management process, enabling easy collaboration and communication between companies and suppliers, resulting in efficient and effective risk remediation in alignment with a company's security policies and risk appetite.



Panorays is a SaaS-based platform, with no installation needed, and is the missing link that creates an out-of-the-box process and security plan, which also easily integrates into existing organizational workflows and systems. It is trusted by organizations worldwide in industries such as financial services, banking, insurance and healthcare, among others.

About Panorays



Panorays is a rapidly growing provider of third-party security risk management software, offered as a SaaS-based platform. The company serves enterprise and mid-market customers primarily in North America, the UK and the EU, and has been adopted by leading banking, insurance, financial services and healthcare organizations, among others. Headquartered in New York and Israel, with offices around the world, Panorays is funded by numerous international investors, including Aleph VC, Oak HC/FT, Imperva Co-Founder Amichai Shulman and former CEO of Palo Alto Networks Lane Bess. Visit us at www.panorays.com

For more information about Panorays' cybersecurity management for MSSP customers, please contact us.

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